

PRODUCT DISCLOSURE SHEET

Dear Customer,

Please read and understand this Product Disclosure Sheet ("PDS") together with the general terms and conditions before you decide to apply or accept the offer of this Product.

Kindly seek clarification from Agrobank ("Bank") if you do not understand any part of this document or the general terms and conditions.



Date: _____

1. What is Strategic Alliance Financing-*i* (SALF-*i*)?

- **SALF-*i*** is a financing facility for project development on all economic activities (agricultural and agricultural related activities) ("Facility") launched by the State or Federal Government.
- The facility is given to Project Manager (appointed by the State or Federal Government) or Project Participants to manage the development activities.
- The Effective Profit Rate (EPR) will be calculated based on the Floating Rate, which is BFR +/- the profit margin and on monthly rest. EPR must not exceed the Ceiling Profit Rate (CPR).

Applicable Shariah concept

Tawarruq

- *Tawarruq* consist of two sale and purchase contracts where the Customer purchase the Commodity from the Bank at a sale price (Financing Amount + Profit) on a deferred payment basis and subsequently sells the Commodity to a Commodity Supplier for cash at the Bank's Purchase Price with the objective of obtaining cash.

Wakalah

- Under this Facility, the Bank will apply the dual-agency mechanism under the *Wakalah* concept. The Customer appoints the Bank as the Customer's agent to purchase the Commodity from the Bank and subsequently sells the Commodity to another Commodity Supplier on behalf of the Customer in order to complete the *Tawarruq* transaction.

2. Know Your Obligations

For this business financing, **as an (illustration 1):**

- Your financing amount: **RM100,000**
- Your monthly instalment: **RM1,253.27**
- Your financing tenure: **120 months**
- Profit rate: **8.75% on a monthly balance.**

In total you will pay RM150,392.10 at the end of 10 years.

Note:

For SALF-*i*:

- Margin of Financing: Up to 100% of total project cost**
- Tenure of financing: Up to 15 years (inclusive of grace/moratorium period)**
- EPR: At the current rate and is calculated on a monthly balance.**
- CPR: BFR + 4% p.a. OR 10% p.a. whichever is higher.**

It is your responsibility to:



Read and understand the **key terms** in the **contract** before you sign it.



Pay your monthly instalment timely and in full according to the financing tenure. Speak to us if you wish to settle your financing earlier.



Make sure you can afford to **pay higher instalments** if the Overnight Policy Rate (OPR) increases.



Contact us immediately if you are unable to pay your monthly instalment.

You have to pay the following fees and charges:

- **Stamp duty:** As per the Stamp Act 1949 (Revised 1989).
- **Legal & Disbursement fee:** Including legal fees for Facility documentation, registration of charge, land search, bankruptcy search, winding-up search and other relevant charges (if applicable)
- **Takaful Contributions:** Depending on the amount of coverage taken for the Facility.
- **Brokerage Fee:** The brokerage fee will be charged based on the rates imposed by the Service Provider, and the total amount will be stated in the Letter of Offer / Notification Letter.

Note: Fees and charges are subject to Sales and Services Tax (if any) or any other tax as prescribed by the Government.

3. Know Your Risks

What happens if you ignore your obligations?

- You will have to pay more in total due to **compensation (Ta'widh)** as follows:
 - Before Maturity Date:** Up to 1% per annum on the overdue installment based on the amount of actual loss.
 - Upon Maturity Date and Judgement Obtained:** According to the prevailing Islamic Interbank Money Market (IIMM) rate on the entire outstanding balance as determined by the Bank from time to time based on the guidelines issued by Bank Negara Malaysia (BNM).
- The Bank **reserves the right to deduct** funds from your savings account with us to offset your monthly installment or business financing balance.
- The Bank **reserves the right to take legal action** against you and/or guarantor (if applicable).
- Your **credit score** may be affected, making it more difficult or expensive for you to obtain financing in the future.

Your monthly instalment may increase during the tenure of your financing

Monthly instalments and payment amounts will vary if there is a change in the BFR. This means you will have to pay higher monthly instalments. As an illustration (Illustration 2) (Details of financing as per Illustration 1):

	Current Rate (8.75%)	Rate increase by 1% (9.75%)	Rate increase by 2% (10.75%)
Monthly instalment	RM1,253.27	RM1,307.70	RM1,363.39
Total profit cost	RM50,392.10	RM56,924.29	RM63,606.42
Total payment	RM150,392.10	RM156,924.29	RM163,606.42

*The BFR is set by BNM based on the cost of financing/providing liquidity to other financial institutions.

4. Other Key Terms

1. A rebate (*ibra'*) shall be granted to you based on the formula set out below, in the event of any of the following scenarios:-
 - i. Early settlement or early redemption or prepayments;
 - ii. Settlement of the financing due to restructuring exercise;
 - iii. Settlement of the financing in the case of default where even though you are in default, you make full settlement of the indebtedness under the Facility before the maturity date.
 - iv. Settlement of the financing in the event of termination or cancellation of financing before maturity date.
 - v. The Profit amount based on the Effective Profit Rate (EPR) is lower than the profit amount based on the Ceiling Profit Rate (CPR).

Rebate (*ibra'*) and settlement amount will be calculated based on the following formula:

$$ibra' = \text{Deferred Profit}$$

$$\text{Settlement Amount} = \text{Outstanding Selling Price} + \text{Instalment Due} + \text{Late Payment Charges (if any)} - ibra'$$

2. It is important to inform us of any changes in your contact details to ensure that all correspondences reach you in a timely manner.
3. You are encouraged to take up Takaful Credit Scheme to protect the indebtedness amount under the financing. This Takaful protection plan is important to protect your outstanding financing balance throughout the financing period and / or term of coverage in the event of any unforeseen circumstances.
4. A guarantor and/or financing asset may be required by the Bank as collateral for the Facility, subject to the customer's credit assessment in order for you to proceed with the submission.

If you have any questions or require assistance on your business financing, you can:



Call
1-300-88-2476



Visit
<https://www.agrobank.com.my/product/strategic-alliance-financing-i-salf-i/>



Email
Customer@agrobank.com.my



Scan the QR code
above

Customer's Acknowledgment*

Ensure you complete this section yourself and understand what you are signing.

☐

I acknowledge that Agrobank has provided me with a copy of the PDS.

☐

I have read and understood the key information contained in this PDS.

*A Customer's acknowledgement of this PDS shall not prejudice his / her rights to seek redress in the event of subsequent dispute over the product terms and conditions.

Name:

Date: